SAP S4 HANA SALES & DISTRIBUTION

1) Introduction

- SAP S4 HANA SD Introduction
- SAP Activate Methodology
- What Is SAP S/4HANA?
- SAP HANA and the Relational Database Management System In-Memory Database versus Caching
- Universal Journal – ACDOCA and related tables
- Business Partners and its linkage with Customer SAP S/4HANA
- SAP FIORI S/4HANA SD Apps

2) Fiori - New SAP GUI

- The "Next Generation" GUI for SAP
- Responsive
- Role-Based
- Consistent

3) SAP FIORI S/4HANA Sales & Distribution Apps

- Sales & Distribution user Postings
- Master Data Creations Apps
- Various Reports generation through Apps

4) Main Focuses

- Configuration and implementation for SAP S/4 Hana SD
- Understand how a required business process runs on SAP
- Integration of sap s/4hana Sales & Distribution with logistics (FICO & MM) module
- Understanding T Code, master data, configuration data, transaction data, tables
- Customer <-> BP Synchronization

A ORGANIZATIONAL LEVELS OF PROCUREMENT PROCESS

1. Finance Configuration
2. Enterprise Structure MM
3. MM Basic s Configuration
4. Creation Of Material Ledger & Start Up
5. Creation & Maintenance of Material Master
6. Execution of Purchase Order
7. Posting with Fully GR (Inventory – MIRO)
8. Posting Payment (Logistic Invoice Verification MIRO
9. Enterprise Structure   SD
10. SD Basics Configuration
11. Creation & Maintenance of Customer Master BP Group
12. Creation of Number Ranges for both   Customer & BP Group
13. Master Data Synchronization
14. Editing both Master data
15. Special Topics in both Master Data

B Sales

16. Create Inquiry – Customized Testing
17. Create Quotation– Customized - Testing
18. Create Sales Order– Customized - Testing with SO History
(After complete Sales Process)
19. Scenarios with Document References
20. Scenarios with Number Ranges
21. Scenarios with copy / change / delete / text
22. Scenario with Text
23. Scenario with many items with same material in one SO
24. Scenario with many items with different materials in one SO

C OUT DELIVERY – VLO1N

25. **Posting with Fully GD With reference sales order**
26. **Posting with Partially GD With reference sales order**
27. **Posting GD with SO with many items same material**
28. **Posting GD with SO with many items different material**
29. **Posting GD with many SOs with many items same material with same customer**
30. **Posting GD with many SOs with many items with different materials with same customer**
31. **Posting with Fully GD Without reference sales order**
32. **Posting with Partially GD Without reference sales order**
33. **Return Order Process**

D BILLING VF02

34. **Posting Fully Billing**
35. **Cancellation of Billing**

E SPECIAL TOPICS

36. **Sales Document types, Item Categories, Schedule Line Categories, Copy Control in details**
37. **VB01   (B001 exclusion/inclusion)   maintain material number for particular customer. And test VA01**
38. **Contracts [Values & Quantity]**
39. **Service Contract**
40. **Schedule Agreement**
41. **Batch Management**
42. **Material Determination**
43. **Third Party**
44. **Consignment**
45. **Pricing Procedure [Schema, Conditions Types]**